

INFORMED CONSUMER CHOICE DISCLOSURE NOTICE

In addition to an FHA-insured mortgage, you may qualify for other mortgage products offered by your lender. To assure that you are aware of possible choices in financing, your lender has prepared a comparison of the typical costs of alternative conventional mortgage product(s) below, using representative loan amounts and costs (the actual loan amounts and associated costs shown below will vary from your own mortgage loan transaction). You should study the comparison carefully, ask questions, and determine which product is best for you. The information provided below was prepared as of January 2002.

Neither your lender nor FHA warrants that you actually qualify for any mortgage loan offered by your lender. This notice is provided to identify the key differences between these mortgage products offered by your lender. This disclosure is not a contract and does not constitute a loan approval. Actual mortgage approval can only be made following a full underwriting analysis by your mortgage lender.

		FHA Financing 203(b) Fixed Rate	Conventional Financing 97% With Mortgage Insurance
1	Sales Price	\$ 100,000.00	\$ 100,000.00
2	Mortgage Amount	\$ 97,750.00 (\$99,216.20 w/UFMIP)	\$ 97,000.00
3	Closing Costs	\$ 2,000.00	\$ 2,000.00
4	Downpayment Needed	\$ 4,250.00	\$ 5,000.00
5	Interest Rate and Term of Loan in Years	7.00 % / 30 Year Loan	7.00 % / 30 Year Loan
6	Monthly Payment (Principal & Interest Only)	\$ 660.00	\$ 645.00
7	Loan To Value	97.75 %	97 %
8	Monthly Mortgage Insurance Premium (First Year)	\$ 39.94	\$76.83
9	Maximum Number of Years of Monthly Insurance Premium Payments	Approx. 14 Years	Approximately 13 Years
10	Upfront Mortgage Insurance Premium (if applicable)	\$ 1,466.20** (included in Mortgage amount line 2)	n/a

* Monthly mortgage insurance premiums are calculated on the average annual principal balance, i.e., as the amount you owe on the loan decreases each year, so does the amount of the monthly mortgage insurance premium.

** Based on an upfront mortgage insurance premium rate of 1.50%.

FHA Mortgage Insurance Premium Information

If you paid an upfront mortgage insurance premium, you will also be charged a monthly mortgage insurance premium until the loan to value of your mortgage reaches 78 percent of the initial sales price or appraised value of your home, whichever was lower (provided that the premiums are paid for at least five years). You will reach the 78 percent loan-to-value threshold in one of two ways: Through normal amortization as you make your monthly payments, or by paying additional principal on the mortgage. Your lender can advise you on when the mortgage will reach the 78 percent loan-to-value threshold through normal amortization.

If you have a 15-year mortgage and make a down payment in excess of 10 percent, you will not have to pay monthly mortgage insurance premiums. You will also reach the 78 percent loan-to-value threshold earlier than on longer term mortgages and may not have to pay monthly mortgage insurance premiums for the full five years.

You are required to make these payments on your FHA-insured loan for the time shown unless you refinance or the mortgage is otherwise paid in full. (if you were *not* charged an upfront premium, as for example on condominiums, you will pay the monthly premium for the life of the mortgage.)

Date

Date

Date

Date